Results achieved in 2022

Consolidation of our commitments for 2030

People who received training related to ML/TF/FPWMD

2022: 31.706 2021: 30.455

Products processed in certified centers

2022: **95,6%** 2021: 91,8%

Contribution by leading brands to the sales growth

2022: 52,8% 2021: 53.9%

Sales (COP thousand million)

2022: 17.038 2021: 12.738

ROIC 2022: 11,6% 2021: 9,1%

Execution of the geography plan

2022: **92%** fulfillment 2021: 100% fulfillment 🔻 Achieving a consolidated geography development index of 43,1.

Customer satisfaction index 2022

88,8% in Colombia

88,7% abroad 2021: 89,0% in Colombia 🔻 89,5% abroad 🔻

Revenue from digital channels

2022: 4,1%

2021: 6,8%

Inspiring development, growth and innovation of the geography development plan

of geographies

GROWING

VALUE

GENERATION

than the cost

of capital

20% of sales through digital channels for consumers and customers

50% of sales from Leading Brands

Reducing by

40%

the scope 1

and 2 emissions

per ton produced

100% increase

in sales

Categories, brands, and experiences

The environment

and circular

solutions

Digital transformation

Effective

research

and innovation

20% of sales

driven by innovation

50% ofinnovation in health and nutrition matters

communities***

Social investment in

2022: 139.474

2021: 159.656

in quality of life

2021: 137.772

2022: 152.254

2022: 165

Communities

COP million

Investment

COP million

2021: 71 🖎

allies and society

or compostable

Responsible sourcing

100% of the

commodities

sourced in a productive and sustainable

way while preserving

the biodiversity

1.000 capabilitydevelopment projects in communities

Talent development

Cooperating with pools

LTIFR**<1 among employees and third-party personnel

2022: 16,1% 2021: 17,2 🔻

revenue

Innovation-driven

Innovation in health and nutrition

2022: 45.7% 2021: 42.0%

Innovative success stories per employee

2022: 0,21 2021: 0,19 (4)

Organizational climate and commitment

2022: 83,0 2021: 83,0 (=)

*ROIC: abbreviation of 'return on invested capital.'

** LTIFR: abbreviation of 'lost-time injury frequency rate.' ***Accrued since 2021.

Variation in emissions scopes 1 and 21

2022: -11.3% 2021: -12,6% 🔻

Recyclable, reusable or compostable packaging solutions

2022: 87,2% 2021: 85,7% (4)

Non-renewable energy consumption variation¹

2022: -7,7% 2021: -5,5%

Water consumption variation1

2022: -2,67% 2021: 1,85%

¹ With regard to the 2020 baseline per ton produced.

S&P Global ESG Score 2022

Renewable electrical energy

2022: 89.1% 2021: 86,4%

Commodities/supplies sourced in a productive and sustainable way

2022: 53,4% 2021: 49,0%

Local sourcing 2022: 75,7% 2021: 80,2% 🔻

Investment in environmental management

2022: 37.800 COP million 2021: 31.071

Employee LTIFR 2022: 3,60 2021: 3,63 (4)

Third-party employees' LTIFR

2022: 5,89

2021: 6,42 (4)

Dow Jones Sustainability Indices Powered by the S&P Global CSA







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