

Results achieved in 2022

Consolidation of our commitments for 2030

People who received training related to ML/TF/FPWMD
2022: 31.706
 2021: 30.455 ▲

Products processed in certified centers
2022: 95,6%
 2021: 91,8% ▲

Contribution by leading brands to the sales growth
2022: 52,8%
 2021: 53,9% ▼

Sales (COP thousand million)
2022: 17.038
 2021: 12.738 ▲

ROIC
2022: 11,6%
 2021: 9,1% ▲

Execution of the geography plan
2022: 92% fulfillment
 2021: 100% fulfillment ▼
 Achieving a consolidated geography development index of 43,1.

Customer satisfaction index 2022
88,8% in Colombia
88,7% abroad
 2021: 89,0% in Colombia ▼
 89,5% abroad ▼

Revenue from digital channels
2022: 4,1%
 2021: 6,8% ▼

Variation in emissions scopes 1 and 2¹
2022: -11,3%
 2021: -12,6% ▼

Recyclable, reusable or compostable packaging solutions
2022: 87,2%
 2021: 85,7% ▲

Non-renewable energy consumption variation¹
2022: -7,7%
 2021: -5,5% ▲

Water consumption variation¹
2022: -2,67%
 2021: 1,85% ▲

¹ With regard to the 2020 baseline per ton produced.

Renewable electrical energy
2022: 89,1%
 2021: 86,4% ▲

Commodities/supplies sourced in a productive and sustainable way
2022: 53,4%
 2021: 49,0% ▲

Local sourcing
2022: 75,7%
 2021: 80,2% ▼

Investment in environmental management
2022: 37.800
 COP million
 2021: 31.071 ▲

Employee LTIFR
2022: 3,60
 2021: 3,63 ▲

Third-party employees' LTIFR
2022: 5,89
 2021: 6,42 ▲

Social investment in Communities
2022: 139.474
 COP million
 2021: 159.656 ▼

Investment in quality of life
2022: 152.254
 COP million
 2021: 137.772 ▲

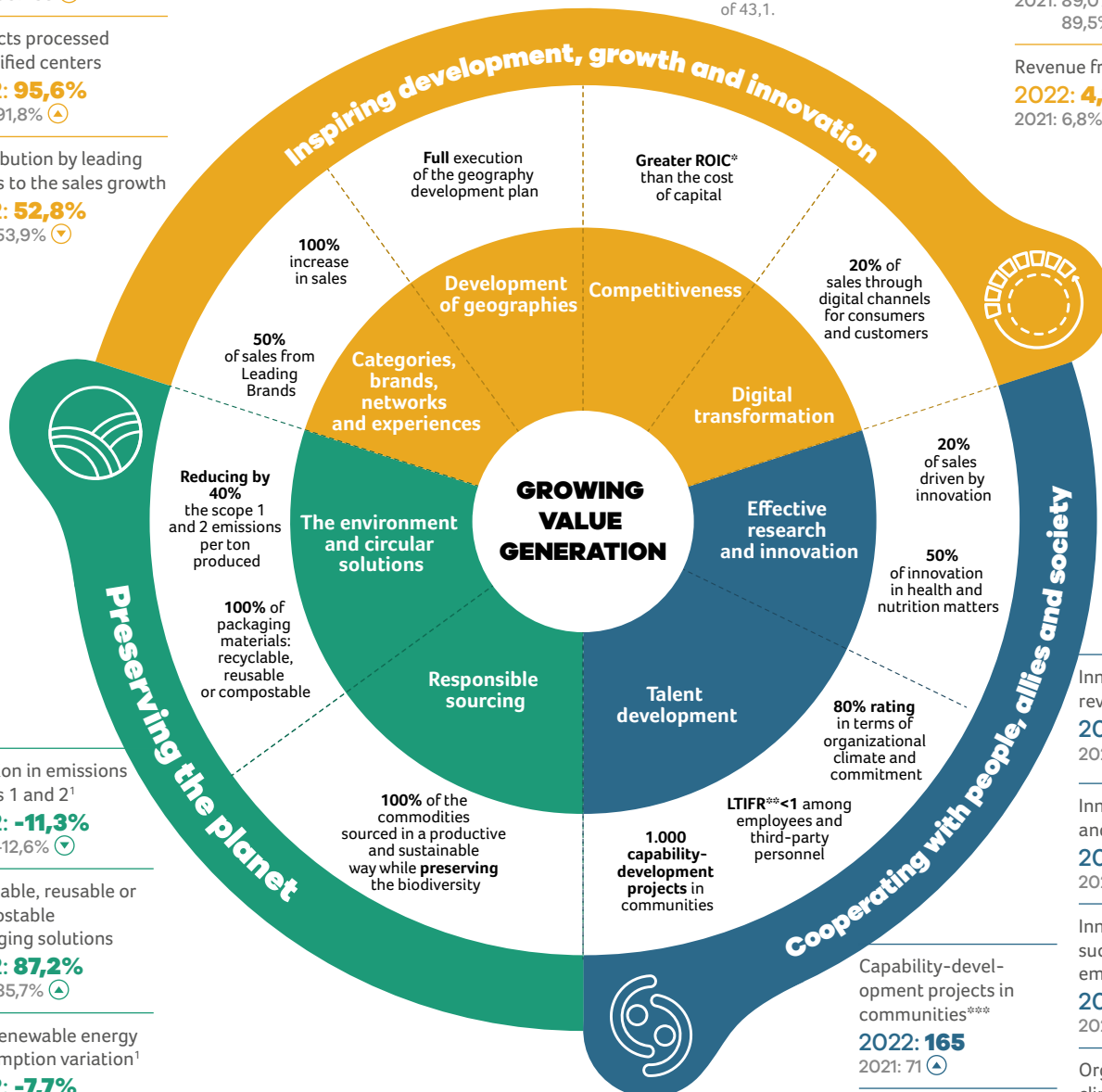
Innovation-driven revenue
2022: 16,1%
 2021: 17,2 ▼

Innovation in health and nutrition
2022: 45,7%
 2021: 42,0% ▲

Innovative success stories per employee
2022: 0,21
 2021: 0,19 ▲

Organizational climate and commitment
2022: 83,0
 2021: 83,0 ⊖

*ROIC: abbreviation of 'return on invested capital.'
 ** LTIFR: abbreviation of 'lost-time injury frequency rate.'
 ***Accrued since 2021.



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